Population:
33,390,141 (July 2007 est.)

Halifax, Nova Scotia, Canada

COUNTRY: Canada

Project: **Nova Scotia Business Registry**

Year: 1995-2007

Client: Province of Nova Scotia, Canada Revenue Agency, Workers Compensation Board of Nova Scotia

Role: Solutions Specialist - Consultant with Unisys Canada

Description:

Nova Scotia Business Registry (NSBR) — an electronic service enabling businesses to register, obtain licenses and other approvals from government departments and agencies, and make electronic payments to authorities in single transactions.

- Supported Service Nova Scotia and Municipal Relations (SNSMR) in their program to expand usage of the NSBR.
- Developed internal and external business cases, implementation strategies and supporting marketing collateral to support their mandate and business plans
- Business case development, client needs analysis, solution conceptual design, pricing, stakeholder collaboration.
- Conduct client needs analysis and support pre-sales activities including proposal preparation, solution configuration, pricing, installation and related technical services.
- Assisted in the capture of business with four new client departments for the host department facilitating the host in meeting current mandate and business objectives
- Developed and implemented an internal and external communications strategy and plan among three levels of government and the business community.
- Coordinated meetings with Provincial/Agency departments and Federal government according to established protocols and successfully received related activities sign off.
- Significant collaboration and leadership resulted in a joint cooperative "official launch" of the new Internet service profiled by the Nova Scotia Premier's Office on three occasions including reference in the Premier's "State of the Union Address".

More Information

NSBR General Information http://www.gov.ns.ca/snsmr/forms/pdf/BusReg_Kit_Inserts_Paths.pdf

NSBR Business Case Study: Lindy E. Siegert

Case Study: by Stuart MacLean http://www.innovation.cc/case-studies/maclean.pdf

"Government at the Speed of Business". Ann James. Better Outcomes. Atlantic 2007 http://www.betteroutcomes.ca/atlantic2007/presentations/anne_james%20NSBR.mht!anne_jamesNSBR_files/frame.htm

Hitching a Wagon to e-Government http://www.acol.ca/acrobat/bp_exec200009.pdf

NSBRhttp://www.gov.ns.ca/snsmr/nsbr/

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